



# Section 1. Pricing Summary Bid # 0904-018

## 1.1 Portables

MOTOROLA		Unit Cost
<b>Tier 1 P25 Portable</b>		
<b>APX4000 II</b>	APX4000-II 1-3W 764-870MHZ P25 PORTABLE 512 CHANNELS	\$ 2,616.00
<b>Phase 2 Capable</b>	H51UCF9PW6_N, QA02756	
	Includes <i>iMPRES</i> Battery (1900 mAH), antenna, T-O-T, belt clip, 2 line-12 character front display and low battery alert, SmartZone P25 CAI software and I.D. Display, 9600 or 3600 control	
	<b>Options for APX4000:</b>	
	Model III upgrade with Full Keypad	\$320.00
	PoP25 Over-The-Air Reprogramming & IV&D	\$240.00
	TDMA Phase 2	\$320.00
	<b>Accessories:</b>	
	Spare High-Capacity <i>iMPRES</i> NiMh Battery 1900 mAH)	\$88.00
	Spare High-Capacity <i>iMPRES</i> NiMh Battery 2300 mAH)	\$106.00
	Single Unit <i>iMPRES</i> Rapid charger	\$65.00
	Multi (6) Unit Bank <i>iMPRES</i> Rapid charger (no display)	\$421.00
	Leather Swivel Case with Belt Loop	\$48.00
<b>Tier 2 P25 Portable</b>		
<b>APX6000 I Li</b>	APX6000Li 1-3 W DIGITAL PORTABLE 700/800 96 CHANNELS	\$ 2,776.00
<b>Phase 2 Capable</b>	H98UCD9PW5, QA02756	
	Includes: battery, belt clip, antenna, noise reduction software, P25 trunked software, Emergency button, top display w/8 characters, programmable buttons, Channel Announcement, 9600 or 3600 control	
	<b>Options for APX6000:</b>	
	Model I channel enhancement for 512 channels	\$60.00
	Upgrade Model II w/ 870 Channels, Front Display & Limited Keypad	\$240.00
	Upgrade Model III w/ 870 Channels, Front Display & Full Keypad	\$560.00
	Upgrade Standard battery to Ultra High-Capacity	\$80.00
	PoP-25 over the air programming & IV&D	\$240.00

	TDMA operation	\$320.00
	APD Software Encryption	N/C
	<b>Accessories:</b>	
	Spare High-Capacity <i>iMPRES</i> NiMh Battery (2150 mAH)	\$107.00
	Spare Ultra High-Capacity <i>iMPRES</i> NiMh Battery (2900 mAH)	\$119.00
	Single Unit <i>iMPRES</i> Rapid charger	\$100.00
	Multi (6) Unit Bank <i>iMPRES</i> Rapid charger (no display)	\$630.00
	Multi (6) Unit Bank <i>iMPRES</i> Rapid charger (displays condition readout)	\$1,080.00
	<i>iMPRES</i> Vehicular charger (FULL KIT)	312.00
	Dual Unit <i>iMPRES</i> Rapid charger	\$295.00
	Leather Swivel Case with Belt Loop	\$65.00
	Leather Case with fixed Belt Loop	\$56.95
	Plastic Carry holder with clip	\$24.65
	"D" Button back and Belt Loop	\$35.70
	Remote Spkr/Mic with earphone-jack (directional)	\$93.50
	Remote Spkr/Mic with earphone-jack & Orange Emergency button	\$90.95
	<b>Tier 3 P25 Portables</b>	
	<b>APX6000 Model 1.5</b>	
	<b>Phase 2 Capable</b>	
	APX6000Li 1-3 W DIGITAL PORTABLE 700/800 69 CHANNELS	\$ 3,132.00
	H98UCD9PW5-N, Q806, H38, Q361	
	Includes: battery, belt clip, antenna, noise reduction software,	
	P25 trunked software, Emergency button, top display w/8 characters,	
	programmable buttons, Channel Announcement, 9600 and 3600	
	control	
	<b>Options for APX6000:</b>	
	Model I channel enhancement for 512 channels	\$60.00
	Upgrade Model II w/ 870 Channels, Front Display & Limited Keypad	\$240.00
	Upgrade Model III w/ 870 Channels, Front Display & Full Keypad	\$560.00
	Upgrade Standard battery to Ultra High-Capacity 2900 mAH	\$80.00
	PoP-25 over the air programming & IV&D	\$240.00
	Fire-XE Ruggedized portable upgrade	\$640.00
	Impact Green or Yellow housing	\$20.00
	TDMA operation	\$320.00
	APD Software Encryption	N/C
	<b>Accessories:</b>	
	Spare High-Capacity <i>iMPRES</i> NiMh Battery (2150 mAH)	\$107.00
	Spare Ultra High-Capacity <i>iMPRES</i> NiMh Battery (2900 mAH)	\$119.00
	Single Unit <i>iMPRES</i> Rapid charger	\$100.00
	Multi (6) Unit Bank <i>iMPRES</i> Rapid charger (no display)	\$630.00
	Multi (6) Unit Bank <i>iMPRES</i> Rapid charger (displays battery's condition)	\$1,080.00
	<i>iMPRES</i> Vehicular charger (FULL KIT)	\$312.00
	Dual Unit <i>iMPRES</i> Rapid charger	\$295.00
	Leather Swivel Case with Belt Loop	\$65.00
	Leather Case with fixed Belt Loop	\$56.95





## 1.2 Mobiles

MOTOROLA		Unit Cost
<b>Tier 2 P25 Mobile</b>		
<b>APX6500</b>	APX6500 DIGITAL MOBILE RADIO 700/800 10-35W 870 CHANNELS	\$3,694.00
<b>Phase 2 Capable</b>	M25URS9PW1, Q806, G51, G361, G442, G66, G3354, W22, B18	
	Includes: 1/4 wave antenna, 870 modes, Digital P25 trunking software, palm mic, 7.5 watt speaker, power cable & dash mount hardware, Emergency button, programmable buttons, 4 line/14 characters display "05" head	
	<b>Options for APX6500:</b>	
	Add remote mount control head option w/17' cables	\$138.00
	Add Dual Head, spkr & mic, 17' cables (requires remote mount option above)	\$575.00
	Base Station option / desk mic and power supply (includes no antenna)	\$349.00
	TDMA operation	\$320.00
	PoP-25 over the air programming & IV&D	\$240.00
<b>Tier 3 P25 Mobile</b>		
<b>APX7500</b>	APX7500 DIGITAL MOBILE RADIO VHF 10-45W 1250 CHANNELS	\$4,232.00
<b>Phase 2 Capable</b>	M30URS9PW1-N, G806, G51, Q361, G442, G444, G66, G335, B18, W22	
	Includes: 1/4 wave antenna, noise reduction software, 1250 modes, 7.5 watt speaker, power cable & dash mount hardware, palm mic, Digital P25 trunking software, 4 line/14 characters display "05" head five programmable buttons, Emergency button	
	<b>Options for APX7500:</b>	
	Add remote mount control head option w/17' cables	\$138.00
	Motorcycle upgrade & remote mount (does not include weather proof housing)	\$241.00
	Add Dual Head, spkr & mic, 17' cables (requires remote mount option above)	\$575.00
	Base Station option / desk mic and power supply (includes no antenna)	\$349.00
	PoP-25 over the air programming with IV&D	\$240.00
	TDMA operation	\$320.00



<b>Multi Band P25 Mobile</b>		
<b>APX7500</b>	<b>APX7500 DIGITAL MOBILE RADIO VHF 10-45W 1250 CHANNELS</b>	<b>\$4,552.00</b>
<b>Phase 2 Capable</b>	M30TSS9PW1, G806, G51, Q361, G442, G444, G66, G335, B18, W22, GA003xx	
	Includes: 1/4 wave antenna, noise reduction software, 1250 modes,	
	7.5 watt speaker, power cable & dash mount hardware, palm mic,	
	Digital P25 trunking software, 4 line/14 characters display "05" head	
	five programmable buttons, Emergency button, Dual Band Ready	
	<b>Options for APX7500:</b>	
	Enable 2 <sup>nd</sup> (dual) band operation (7/800, VHF or UHF)	\$480.00
	Add remote mount control head option w/17' cables	\$138.00
	Motorcycle upgrade & remote mount (does not include weather proof housing)	\$241.00
	Add Dual Head, spkr & mic, 17' cables (requires remote mount option above)	\$575.00
	Base Station option / desk mic and power supply (includes no antenna)	\$349.00
	PoP-25 over the air programming with IV&D	\$240.00
	TDMA operation	\$320.00

Motorola has based the unit pricing on an undefined quantity as provided in the RFQ specifications. Motorola may offer additional quantity discounts and promotion discounts to Contra Costa County and other agencies who wish to make purchases under this agreement based on a commitment to a large quantity purchase. For those purchases, a separate quote will be provided.

**“Public Agency Clause”** Motorola agrees to offer equipment and contract prices contained within this RFQ to any other public agency (i.e., city, district, public authority, public agency, municipality and other political subdivision or public corporation of California) as stated in the agreement. Each Agency may contract directly through Motorola for equipment and services as required.

